

Corporate Wholesaler

MEMBERSHIP APPLICATION

HARDI

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614-345-4328

Any corporate entity involved in the wholesale distribution of HVACR equipment, parts and/or accessories that operates and/or defines the business practice of subsidiary wholesale distribution companies is eligible to make application for Corporate Wholesale Membership. Additionally, said wholesaler shall have completed and can verify the completion of a minimum of one year in business, sell to dealer-contractors for resale and shall not engage in the residential service or contracting of heating, refrigeration or air conditioning equipment. Membership in this classification ensures delivery of all association related products and services to the corporate and participating subsidiaries and encourages active participation of those executives in the association.

COMPANY INFORMATION

Firm Name:

Date of Firm's Founding:

of Locations:

of Yrs Active in HVACR Distribution:

Firm Address:

Primary Contact:

Title:

Office:

Cell:

Email Address:

Company Web Address:

ABOUT YOUR COMPANY

Please indicate your primary business emphasis code(s):

CS – Controls Specialist

REF – Commercial Refrigeration

ENG – Engineered Products

HY – Hydronic Heating

HVAC – Equipment & Supplies

SM – Sheet Metal & Supplies

PL – Plumbing

EL – Electrical

Please indicate your primary and secondary Heating brands:

Please indicate your primary and secondary Cooling brands:

Primary:

Primary:

Secondary:

Secondary:

Please indicate your ownership structure:

Corporate

ESOP

Manufacturer Owned

Private Equity

Marketing Group Member:

ERP System:

MEMBERSHIP ELIGIBILITY CRITERIA

In order to approve your application, please answer the following questions to determine your membership eligibility:

Yes No Do you have a viable for-profit business plan?

PARTICIPATING SUBSIDIARIES

Please list all participating subsidiaries that you wish to be included in this application. Each subsidiary will be individually invoiced for annual dues.

1. Wholesale Firm Name:

Firm Address:

Primary Contact:

Phone:

Primary Contact Title:

Email:

2. Wholesale Firm Name:

Firm Address:

Primary Contact:

Phone:

Primary Contact Title:

Email:

3. Wholesale Firm Name:

Firm Address:

Primary Contact:

Phone:

Primary Contact Title:

Email:

4. Wholesale Firm Name:

Firm Address:

Primary Contact:

Phone:

Primary Contact Title:

Email:

5. Wholesale Firm Name:

Firm Address:

Primary Contact:

Phone:

Primary Contact Title:

Email:

6. Wholesale Firm Name:

Firm Address:

Primary Contact:

Phone:

Primary Contact Title:

Email:

7. Wholesale Firm Name:

Firm Address:

Primary Contact:

Phone:

Primary Contact Title:

Email:

8. Wholesale Firm Name:

Firm Address:

Primary Contact:

Phone:

Primary Contact Title:

Email:

MEMBERSHIP FEES & AUTHORIZATION

There is a \$200 application fee that is collected if membership approval is made. It will be included on the initial membership invoice.

Schedule of membership dues:

HARDI's schedule of dues, payable upon approval of application, is applicable to gross dollar volume for Heating, Air-conditioning, Refrigeration, Sheet Metal and related accessories for your last completed year. Please exclude sales from plumbing fixtures and equipment and other non-HVACR materials and/or equipment if any.)

Dues are based on HARDI's Fiscal Year which is from January 1 – December 31. First year dues, excluding initiation fee, are calculated on months remaining in the fiscal year.

Please mark the appropriate category for your business:

<i>Gross Dollar Volume (sales of previous year)</i>	<i>Schedule of Dues</i>
<\$5M	\$1,700
\$5M - \$15M	\$2,720
\$15M - \$30M	\$3,775
\$30M - \$50M	\$4,420
\$50M - \$75M	\$5,460
\$75M - \$100M	\$6,800
\$100M - \$200M	\$8,135
\$200M - \$300M	\$12,125
\$300M - \$400M	\$13,855
\$400M - \$500M	\$16,315
\$500M - \$600M	\$17,335
\$600M - \$700M	\$18,355
\$700M - \$800M	\$19,385
\$800M - \$900M	\$20,395
\$900M - \$1B	\$21,755
\$1B - \$1.5B	\$23,000
\$1.5B - \$2B	\$24,245
\$2B+	\$29,345
Each Participating Subsidiary	\$300

MEMBERSHIP REFERRAL

Were you referred by a current HARDI member? (Please be sure to let us know if so in order for us to recognize them)

Yes No If yes, which member?

Do you know any other organizations that might be interested in HARDI membership?