

Supplier Manufacturer

MEMBERSHIP APPLICATION

HARDI

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614-345-4328

Any manufacturer of HVACR equipment, parts and/or accessories that sells to wholesalers is eligible for Supplier Membership consideration. A supplier application must be completed for any and all brands looking to participate in programs and events. Only confirmed companies/brands can participate in the association and attend HARDI events.

COMPANY INFORMATION

Firm Name:

Date of Firm's Founding:

of Employees:

of Locations:

of Yrs Manufacturing HVACR Products:

Firm Address:

Primary Contact:

Title:

Office:

Cell:

Email Address:

Company Web Address:

MEMBERSHIP ELIGIBILITY CRITERIA

Supplier memberships require a wholesale sponsor. Please provide your sponsor details below.

Company Name:

Primary Contact:

Phone:

Email:

ENHANCED MEMBERSHIP (ADDITIONAL)

HARDI offers a single level of Enhanced Membership for an additional **\$7,300 annually**. Enhanced Members receive benefits in three distinct areas allowing for increased company exposure, market insight and networking opportunities.

Annual Conference Benefits:

- (1) Free booth
- (1) Free registration
- Early priority booth placement

Market Intelligence Benefits:

- Monthly Trends Report
- Monthly/Qtrly HARDInomics
- JP Morgan Mid-Year/ Annual HVACR Market Report & Webinar
- Quarterly Unitary Market Summary
- Voice of Distributor Report

Additional Benefits:

- Two Accelerated Upskill HEAT.U Training Packages
- Recognition on HARDI website and digital marketing channels
- Market Intel Reports logo placement
- Free product/service video hosted on HARDI's site

Please mark if you'd like an Enhanced Membership

MEMBERSHIP FEES & AUTHORIZATION

There is a \$200 application fee that is collected if membership approval is made. It will be included on the initial membership invoice.

Schedule of Membership Dues:

HARDI's schedule of dues, payable upon approval of application, is applicable to gross dollar volume for Heating, Air-conditioning, Refrigeration, Sheet Metal and related accessories for your last completed year for the brand applying for membership. Please exclude sales from plumbing fixtures and equipment and other non-HVACR materials and/or equipment if any.)

New members dues are prorated 50% starting July 1st. Full dues payment required prior to July 1st.

Please mark the appropriate category:

<i>Gross Dollar Volume (Sales of Previous Year)</i>	<i>Schedule of Dues</i>	<i>Gross Dollar Volume (Sales of Previous Year)</i>	<i>Schedule of Dues</i>
<\$10M	\$1,370	\$150M - \$250M	\$3,965
\$10M - \$20M	\$1,505	\$250M - \$500M	\$4,875
\$20M - \$30M	\$1,695	\$500M - \$750M	\$5,895
\$30M - \$50M	\$2,045	\$750M - \$1B	\$6,800
\$50M - \$75M	\$2,435	\$1B - \$1.5B	\$7,365
\$75M - \$100M	\$2,605	\$1.5B - \$2B	\$8,610
\$100M - \$150M	\$3,175	\$2B+	\$9,860

PRODUCT LINE SELECTION

Please be sure to mark your product lines below and return this sheet.

HVAC

1. Air Filters, Cleaners, Treatment/UV
2. Boilers, Water Heaters & Circulators
3. Baseboard & Hydronic Specialties
4. Chimney & Venting Systems
5. Commercial/Industrial Controls
6. Fan Coils & Air Handlers
7. Residential Controls / Thermostats
8. Energy Management Systems
9. Evaporative Coolers
10. Generators / Temporary Power
11. Humidifiers/Dehumidifiers
12. Fuel burners/parts/nozzles/filters
13. Furnaces & Air Handling Units
14. Packaged Units (PTAC, rooftop)
15. Ductless Mini-Splits, Room A/C
16. Wall Furnaces
17. Space/Portable Heaters & Fireplaces
18. Unit Heaters
19. Makeup Air Units/Energy Recov. Units
20. Unitary A/C, Heat Pumps
21. Aux. Electric Heaters & Components
22. Infrared Heaters, Specialty Heaters

Tools, Supplies & Accessories

47. Adhesives, Sealants & Tapes
48. Brazing/Welding/Soldering Supplies
49. Condenser Pads & Equipment Bases
50. Electric Motors & Motor Controls
51. Electrical Wire, Whips & Conduit
52. Capacitors, Relays & Hard Start Kits
53. Electrical Specialties
54. General Hand and Power Tools
56. Insulation (pipe, duct and sheet)
57. Lubricants & Chemicals
58. Pumps – all types
59. Shop & Field Machinery
60. Vacuum Pumps and Service tools
61. Test Instruments
62. Pipe, Tube & Fittings

Air Distribution

25. Registers, grilles & dampers
26. Air Curtains
27. Hangar/vibration/isolator/eliminator
28. Fans, Blowers & Ventilators
29. Zoning Equipment
30. Duct Construction/Materials

Refrigeration

32. Compressors/Condensers/Coils
33. Chillers, Cooling Towers
34. Food Service/Commercial Equipment
35. Ice Machines/Drinking Water Coolers
36. Refrigerant Controls & Specialties
37. Valves-TXV, Solenoid, Ball Relief
38. Contaminant Controls/Driers
39. Refrigerant Cylinders
40. Refrigerant Recov./Recycle Devices
41. Reclaim Services
42. Refrigerants
43. Retail Food Store Equipment
44. Heat Exchangers

Other (please specify)